

Customer Success Story

Challenges

- An innovative world leader in autonomous vehicles was managing 2,500+ raw material part numbers with 150 suppliers. The company needed automated supply chain and materials visibility, coupled with smart and proactive analytics within the fast-growing autonomous vehicle industry.
- With a huge growth in revenue, the sales orders, and hence, materials requirements for production were changing drastically. The raw materials procurement function needed to adjust regularly for the ever-changing demand.

Solutions

Recommended Purchase Orders

ConverSight automatically analyzed sales orders, master data, and transactional data to offer proactive recommendations for placing purchase orders, along with due dates for optimal completion.

Critical Parts Tracking

Automated tracking of critical parts, and alerts with relevant information on sales orders, ETA of parts, shortage dates, etc.

Raw Materials Stock

Offered complete clarity around raw materials on hand, allocations, and other crucial analytics, all through a no code low code platform.

Raw Material Procurement Analytics

Results

Increased visibility into raw material procurement process, paired with automation.

80% Reduction in time spent generating analytics

35% Increase in on-time delivery

66% Reduction in short cycle purchase orders

Benefits

- Receive automated, proactive insights into raw material status.
- Drill down function, enabling detailed and granular analytics.
- Reports created in seconds, without dependency on data engineers.