

Athena's Four Levels of Agentic Intelligence

From Insight to Execution in Supply Chain



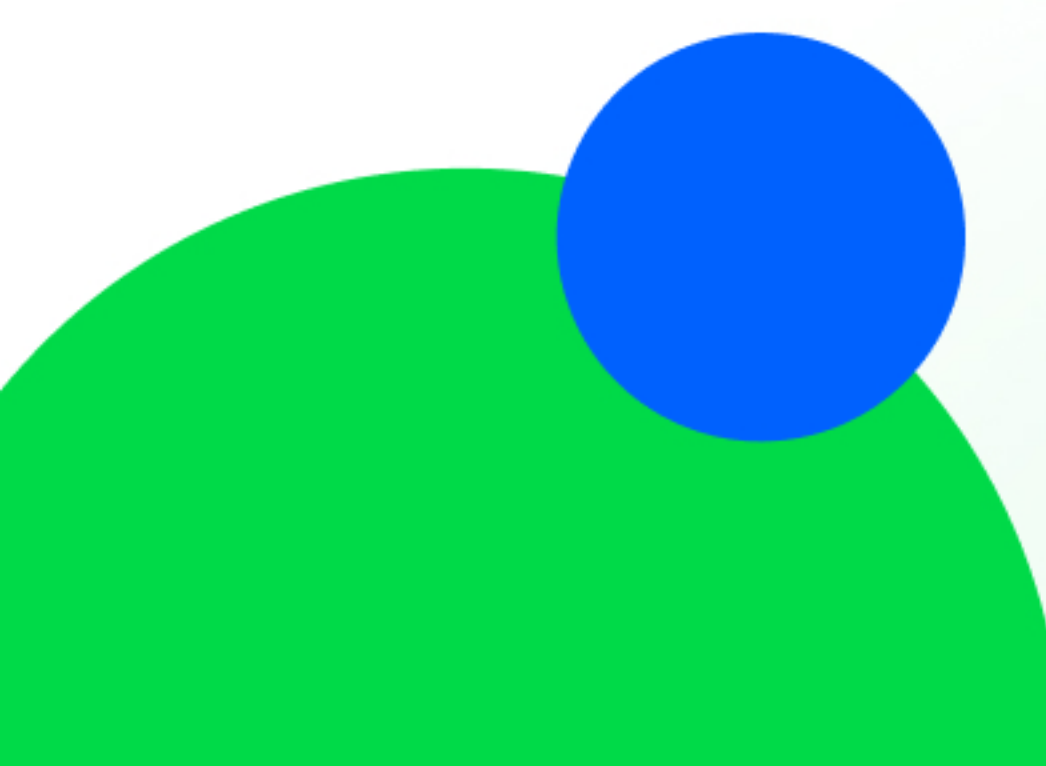
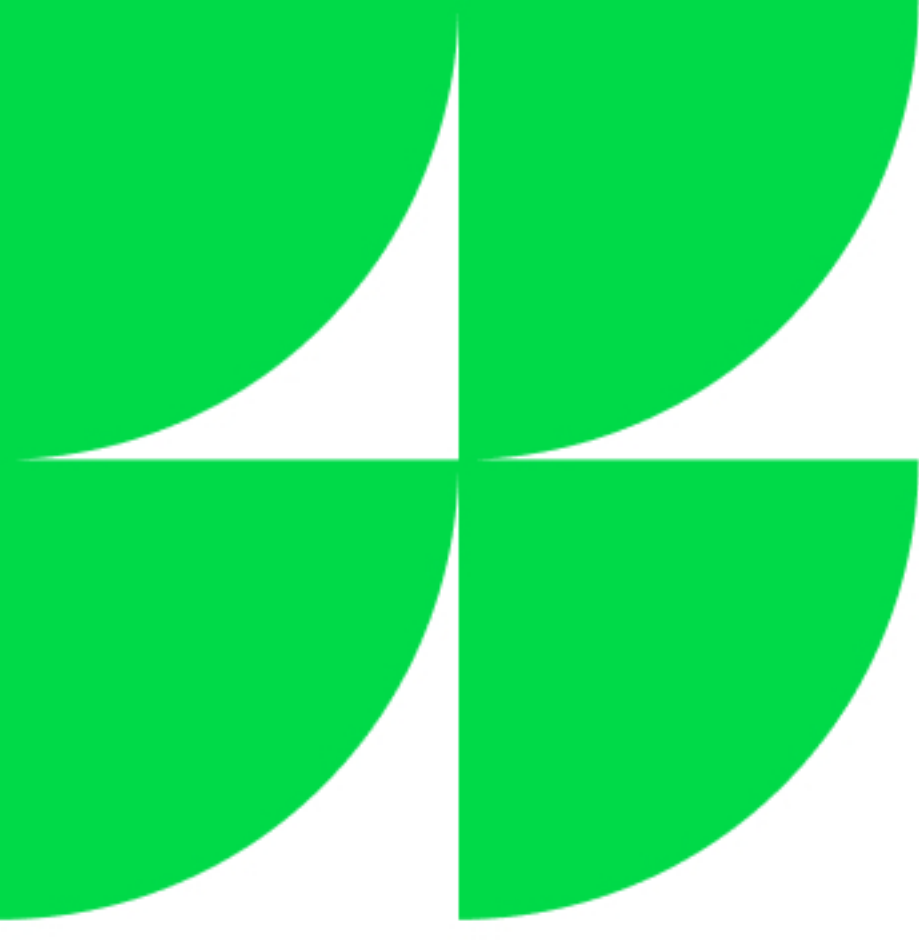


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1. Introduction

From AI Assistants to Decision Execution

Most enterprise AI tools today stop at answering questions.

They help users:

- Access data
- Generate reports
- Explore insights

but they do not act.

Supply chain's real challenge isn't visibility — it's turning change into fast, coordinated action. That's where ConverSight is different. ConverSight is the Agentic Decision Intelligence Platform that moves organizations from insight to autonomous execution.

Athena, your Supply Chain AI Employee — not just a chat interface, but a Unified Decision Intelligence system that scales AI at every level of maturity.

Who This Is For

This model is built for supply chain roles such as:

- Buyers & Procurement Managers
- Demand Planners & S&OP Analysts
- Operations & Supply Chain Leaders

Each role interacts with data differently — and Athena adapts to support them at every stage of decision-making.

2. A Progressive Model of Intelligence

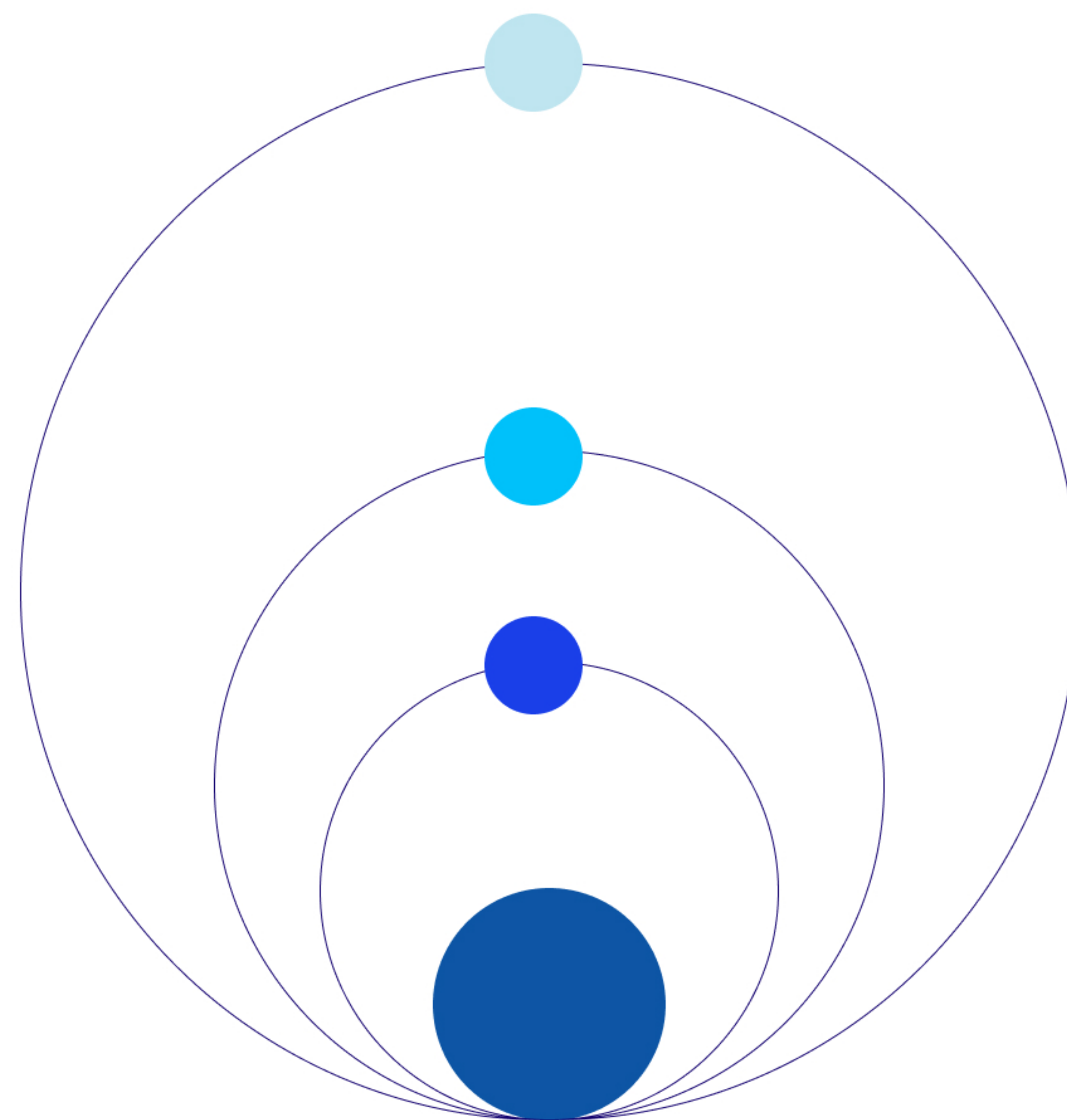
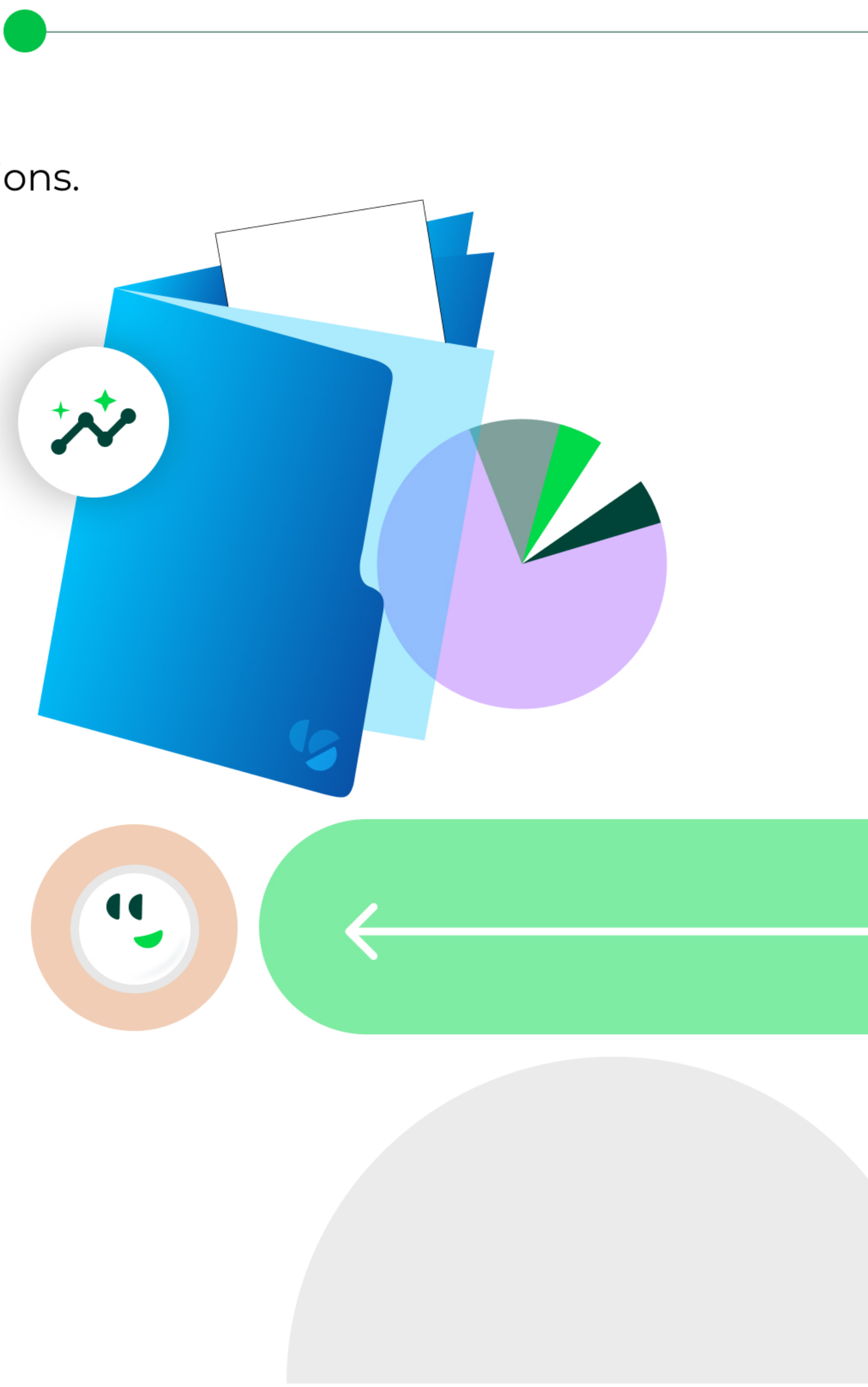
Athena operates across four levels of agentic intelligence, allowing organizations to move from simple data access to controlled execution.

These levels represent a clear progression:

- Level 1 — Assistant:** Access and understand data
- Level 2 — Automation:** Execute recurring workflows
- Level 3 — Co-Pilot:** Collaborate on decisions
- Level 4 — Employee:** Execute decisions independently

Each level builds on the previous one, allowing organizations to scale AI gradually without replacing systems, rebuilding infrastructure, or changing platforms.

From assistant to autonomous. One platform.



3. Level 1: Assistant — Instant Access to Insights



At this level, Athena lets users query ERP and supply chain data using natural language — getting immediate, context-aware answers without dashboards or technical teams.

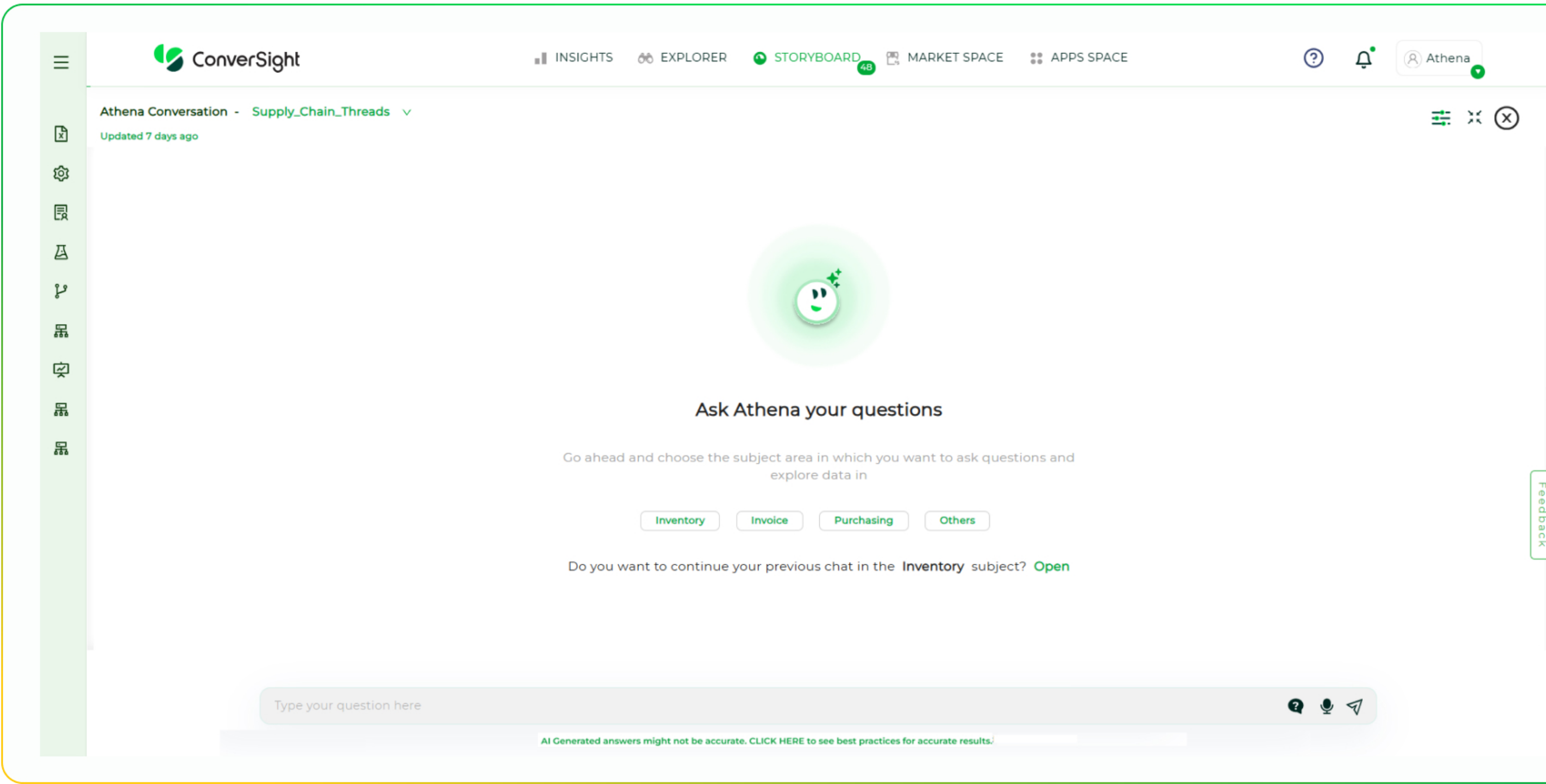
Every response is grounded in governed enterprise data, ensuring consistency across planning, inventory, procurement, and operations.

This level is about reducing friction — helping teams access intelligence faster.

Example:

“ Show me all SKUs with less than 10 days of coverage in the Northeast, sorted by revenue impact ”

Autonomy: Low — Athena responds, human decides
Value: Faster insights, reduced dependency on reporting, improved productivity



4. Level 2: Automation — Continuous Workflow Execution

At this stage, Athena moves beyond answering questions to executing operational workflows automatically. Users configure a workflow once — Athena then monitors data, detects triggers, and acts without manual intervention.

These workflows replace repetitive coordination tasks like reporting, escalation, notifications, and routing.

Level 2 is **rules-driven and predictable** — Athena acts based on predefined conditions, thresholds, schedules, and approvals.

Example:

“ Every Friday at 4pm, generate a supply risk summary, flag POs more than 5 days overdue, and send each commodity manager only their relevant items ”

Autonomy: High — Athena executes, human reviews
Value: Reduced manual effort, consistent execution, operational efficiency

5. Level 3: Co-Pilot — Collaborative Decision-Making

At this level, Athena becomes an active participant in decision-making — working alongside planners, buyers, and supply chain leaders to surface risks, generate insights, and recommend next-best actions in real time.

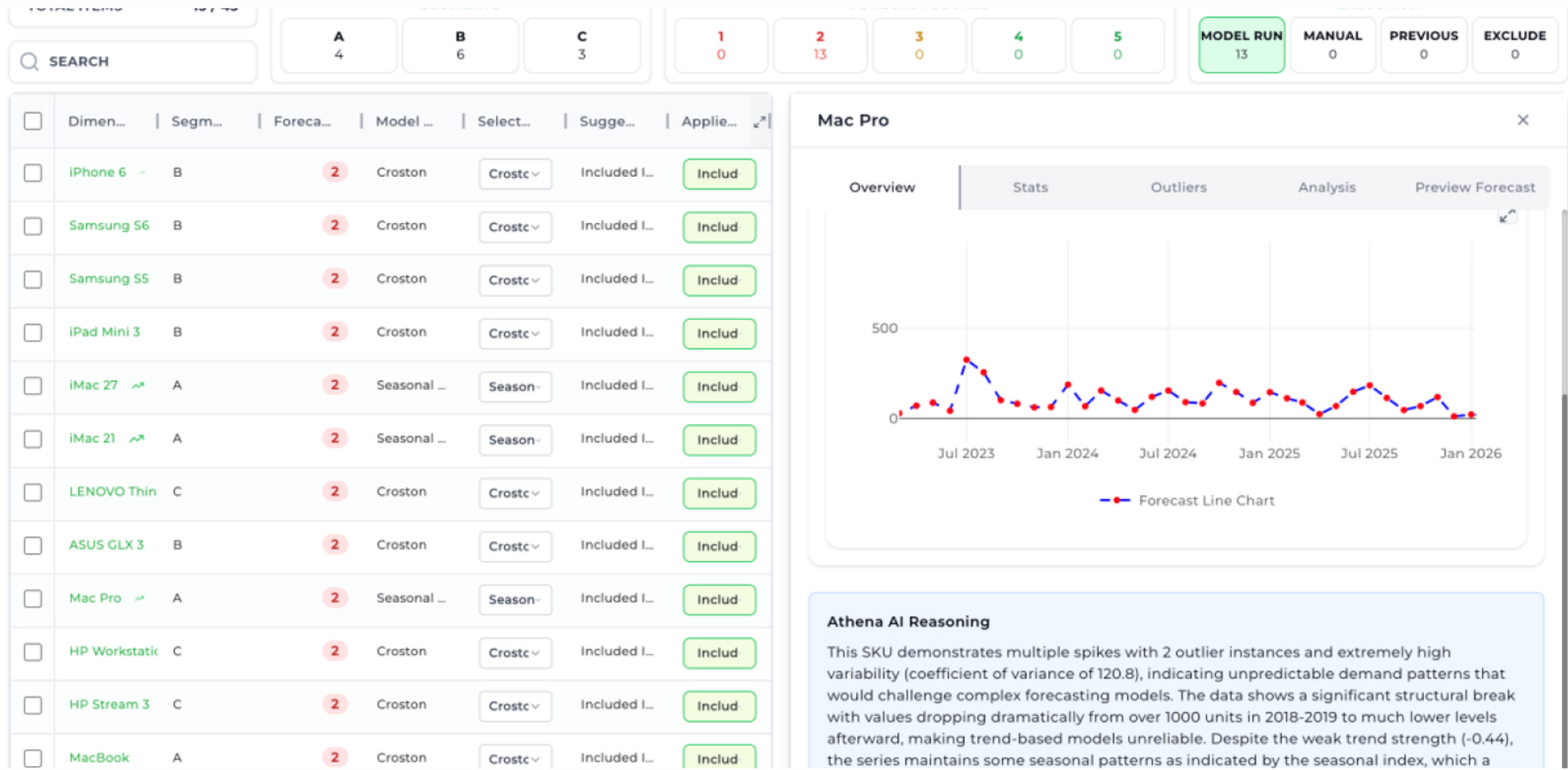
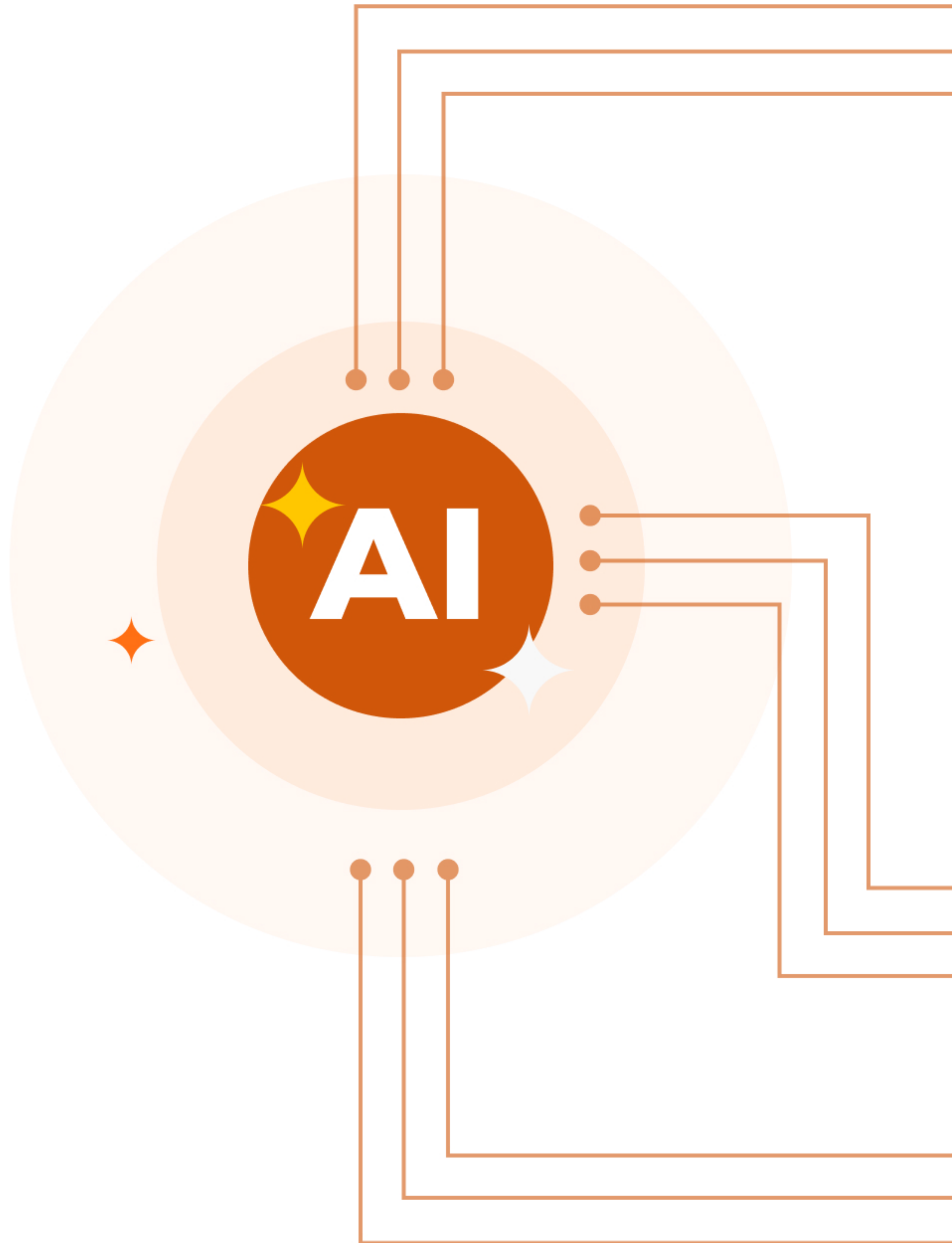
Instead of switching between dashboards, spreadsheets, and emails, teams collaborate with Athena directly inside their workflows.

This level closes the gap between knowing and doing.

Example:

“ Add a 13-week rolling average, highlight weeks where actuals exceed forecast by 15%, and schedule this board to the S&OP team every Monday at 7am ”

Autonomy: Medium — Human directs, Athena assists
Value: Faster decisions, better analysis, improved collaboration



6. Level 4: Employee — Controlled Execution at Scale



At the highest level, Athena operates as a digital member of the supply chain organization — with governed decision autonomy, determining recommended actions based on context, priorities, and changing conditions.

It continuously monitors conditions, prioritizes risks, executes approved decisions, and learns from outcomes over time — interacting with enterprise systems and stakeholders while maintaining full transparency.

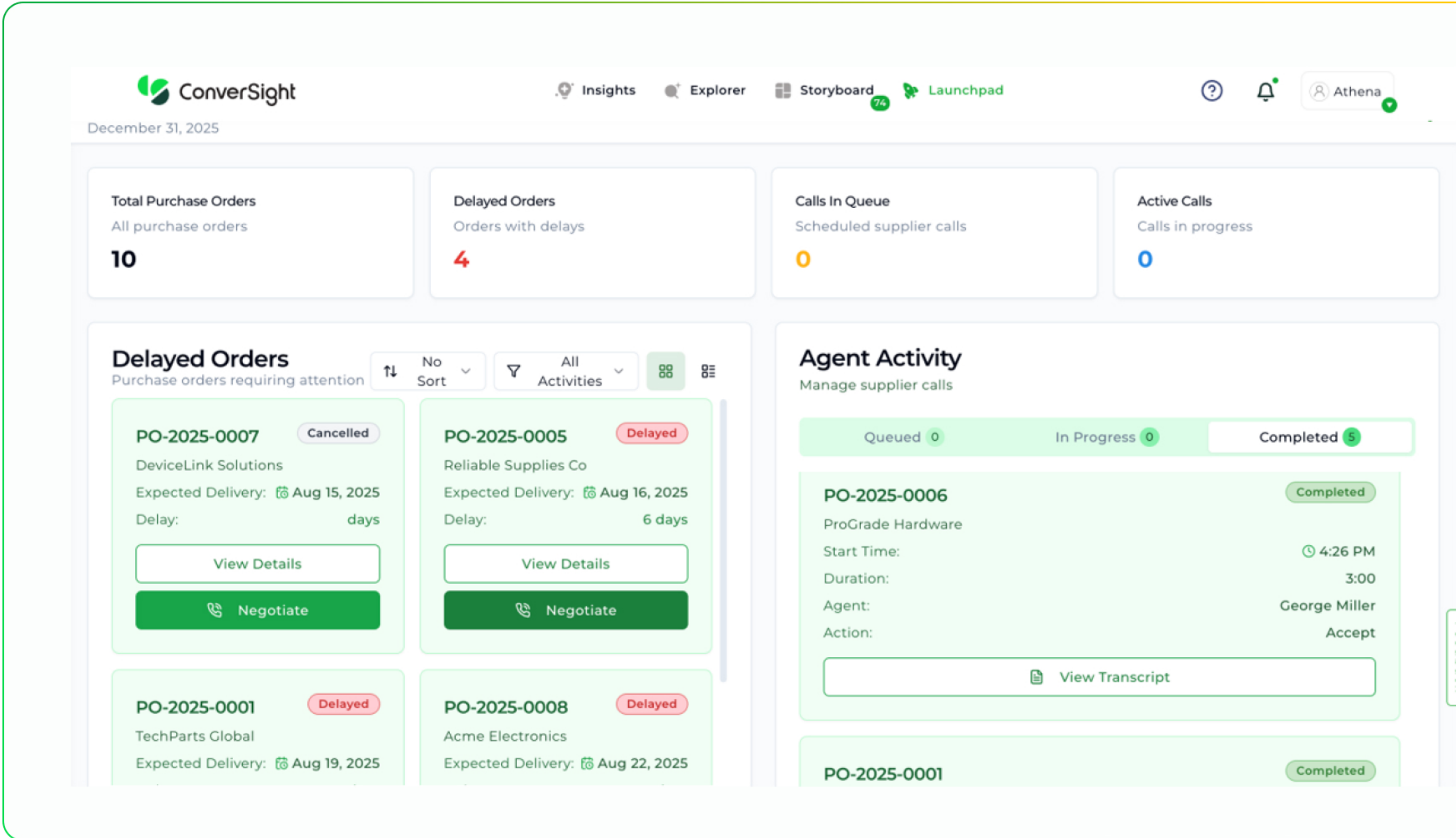
Every action stays governed, auditable, and aligned with enterprise policy — ensuring trust and accountability.

Example:

“Athena identifies a critical component with 3 days of coverage, calls the approved supplier, confirms expedited delivery, updates SAP, and emails the VP of Supply Chain — before the morning stand-up”

Autonomy: Controlled — Athena executes within defined boundaries

Value: End-to-end execution, reduced delays, continuous optimization



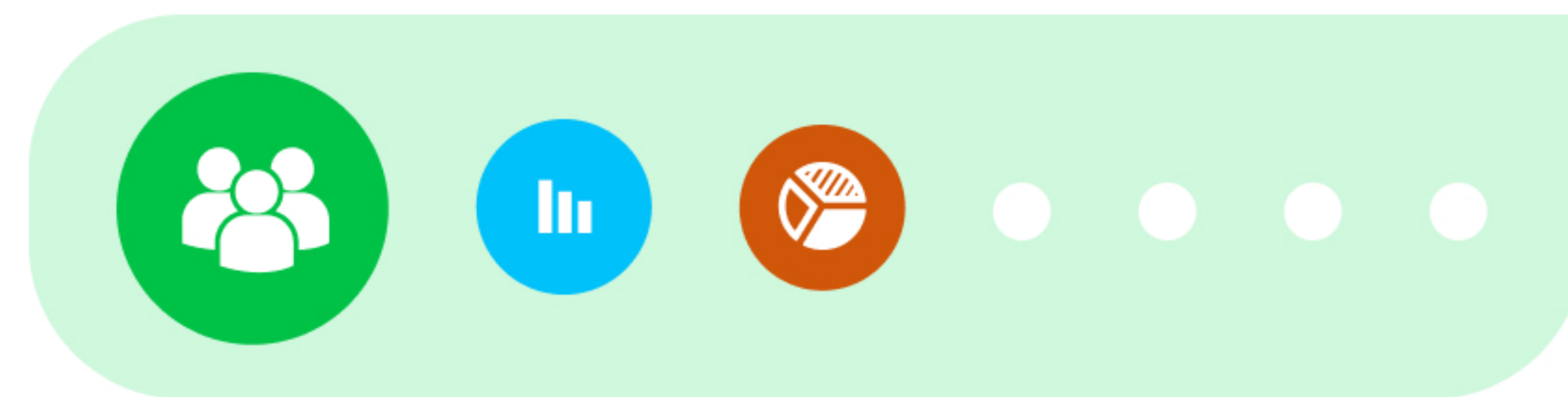
7. From Insight to Execution ●

The four levels are not separate products or disconnected capabilities. They operate together through a single agentic supply chain platform.

Organizations can start with AI assistants and progressively scale toward copilots, workflow automation, and autonomous execution — all on the same platform.

ConverSight extends existing ERPs and operational systems rather than replacing them.

That means organizations can modernize incrementally while preserving governance, operational continuity, and existing workflows



● Accessing data → Executing decisions

● Manual processes → Continuous intelligence

● Delayed actions → Real-time outcomes

Athena enables organizations to move beyond insights and into true decision execution—at scale.

Join our customers who have accelerated growth with ConverSight



About ConverSight

ConverSight is the category creator in Unified Decision Intelligence. Bringing together generative AI and advanced analytics without the traditional complexity of data science in one unified platform, so businesses can make better decisions. ConverSight’s unified decision intelligence platform provides AI-powered instant custom reporting, demand forecasting, and inventory optimization using seamlessly integrated data from Acumatica and other business tools. ConverSight was named a Gartner Cool Vendor, Supply & Demand Chain Executive (SDCE) Top Software and Technology Solution 2024, and winner of the 2024 AI Breakthrough Award. Connect with ConverSight on LinkedIn, Instagram, Facebook, Youtube, tune in to the Data Insights Podcast, or [visit www.conversight.ai](http://www.conversight.ai) to [learn more](#).

